

## Ford of Canada - National 2018 - MODEL FORD VEHICLE INCENTIVES

2018-Models  ® - Indicates incentive may be rainchecked * NEW	Delivery Allowance Effective 12/1/18 thru 1/2/19	CFIP Effective 11/1/18 thru 1/2/19
	Program # 71205 ®	Program # 72000 ®
<b>FORD CARS</b>		
FIESTA (Excluding S) *	\$ 1,500	\$ 1,000
FIESTA S *	\$ 1,500	\$ 500
FOCUS SE *	\$ 4,500	\$ 3,500
FOCUS S *	\$ 2,500	\$ 1,750
FOCUS SEL *	\$ 4,000	\$ 3,500
FOCUS TITANIUM *	\$ 4,000	\$ 3,500
FOCUS BEV (Quebec Only) *	\$ 4,000	\$ 1,000
FOCUS ST *	\$ 4,000	\$ 3,500
FOCUS RS	\$ 10,000	\$ -
CMAX (Hybrid and Energi)	\$ 1,000	\$ 1,000
FUSION (excluding S, Hybrid and Energi)	\$ 2,500	\$ 2,750
FUSION S	\$ 2,500	\$ 2,750
FUSION HYBRID	\$ 2,500	\$ 2,750
FUSION ENERGI (Western and Eastern Market Areas)	\$ 4,000	\$ 2,750
FUSION ENERGI (Quebec Only)	\$ 5,000	\$ 2,750
MUSTANG ECOBOOST *	\$ 3,500	\$ 3,000
MUSTANG GT (excl. GT350) *	\$ 4,000	\$ 3,000
MUSTANG GT350	\$ -	\$ -
TAURUS SE	\$ 3,500	\$ 2,000
TAURUS (excluding SE)	\$ 4,000	\$ 4,000
<b>FORD TRUCKS</b>		
EDGE *	\$ 4,000	\$ 3,500
FLEX SE *	\$ 5,000	\$ 2,750
FLEX (Non SE) *	\$ 5,500	\$ 2,750
EXPLORER BASE *	\$ 4,000	\$ 3,500
EXPLORER (Non BASE) *	\$ 4,000	\$ 3,500
ESCAPE *	\$ 4,000	\$ 3,500
EXPEDITION *	\$ 500	\$ -
ECOSPORT *	\$ 1,000	\$ 1,750
TRANSIT CONNECT *	\$ 2,500	\$ 3,000
E-SERIES	\$ 2,000	\$ 4,500
TRANSIT WAGON (Non Livery)/VAN *	\$ 2,500	\$ 3,500
TRANSIT WAGON LIVERY *	\$ 2,500	\$ 4,500
TRANSIT CUTAWAY/CHASSIS	\$ 1,500	\$ 3,500
F-150 REGULAR CAB 4X2 XL (Value Leader) *	\$ 7,000	\$ 6,500
F-150 REGULAR CAB 4X2 NON-XL *	\$ 9,000	\$ 8,000
F-150 REGULAR CAB 4X4 *	\$ 9,000	\$ 8,000
F-150 SUPERCAB Gas Engine (Non 2.7L Lariat) *	\$ 9,000	\$ 8,000
F-150 SUPERCAB Gas Engine 2.7L Lariat 501A *	\$ 10,000	\$ 9,000
F-150 SUPERCAB Gas Engine 2.7L Lariat 502A *	\$ 11,000	\$ 10,000
F-150 SUPERCAB Diesel Engine (Non XL/XLT) *	\$ 7,000	\$ 6,000
F-150 SUPERCAB Diesel Engine XL/XLT	\$ -	\$ 6,000
F-150 SUPERCREW Gas Engine (Non 2.7L Lariat) *	\$ 9,000	\$ 8,000
F-150 SUPERCREW Gas Engine 2.7L Lariat 501A *	\$ 10,000	\$ 9,000
F-150 SUPERCREW Gas Engine 2.7L Lariat 502A *	\$ 11,000	\$ 10,000
F-150 SUPERCREW Diesel Engine (Non XL/XLT) *	\$ 7,000	\$ 6,000
F-150 SUPERCREW Diesel Engine XL/XLT	\$ -	\$ 6,000
F-250 to F-450 XL/XLT/Lariat (excluding Chassis Cab) Gas Engine *	\$ 6,000	\$ 6,000
F-250 to F-450 XL/XLT/Lariat (excluding Chassis Cab) Diesel Engine *	\$ 6,500	\$ 6,000
F-250 to F-450 King Ranch/Platinum/Limited (excluding Chassis Cab) Gas Engine *	\$ 4,500	\$ 6,000
F-250 to F-450 King Ranch/Platinum/Limited (excluding Chassis Cab) Diesel Engine *	\$ 5,000	\$ 6,000
F-350 to F-550 CHASSIS CAB - Gas Engine	\$ 1,500	\$ 5,000
F-350 to F-550 CHASSIS CAB - Diesel Engine	\$ 1,500	\$ 5,000
<b>Footnotes:</b>		
For inquires please call Fleet Headquarters at 1-800-668-5515.		