For VIN Guide information and much more visit the Ford Remarking website www.remarketing.dealerconnection.com

The Ford Remarking website is your one-stop shop for Ford Sponsored Auction information:
- Ford Sponsored Auction Sales Calendar
- Auction Run Lists
- Vehicle Condition Reports
- Wholesaler Lists
- Auction Prices
- VIN Guides
- Automotive Remarking Services (ARS)

Links to other key industry websites:
- including Ford Q-UC - www.fordquic.com
- Professional Helpdesk Operations - ars@ford.com

HOW TO USE:

Here is your 2018 guide to interpreting universal Vehicle Identification Numbers (VIN). This vehicle information applies to 2018 models only.

EXAMPLE:

Universal Vehicle Identification Numbers (VIN) have 17 positions. There is a number or a letter in each position, such as:

<table>
<thead>
<tr>
<th>Position</th>
<th>Position</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>1-3</td>
<td>4</td>
<td>5-7</td>
</tr>
<tr>
<td>8</td>
<td>9</td>
<td>10-12</td>
</tr>
</tbody>
</table>

Typical VIN

FM 5 K 8 F 8 0 G G A 6 9 1 0 1

Position 1-3: Market Manufacturing Identifier
Position 4: Model Year (example: 2018 = 18)
Position 5: Model Series Group (e.g., Sedan, Luxury, Sport, High-Performance)
Position 6: Engine Type
Position 7: Motor Code, Length, Series, Body Type
Position 9: VIN Check Digit or for X
Position 10: Number, Model Year
Position 12-17: Serial Number, Number Generator

FORD SPONSORED AUCTIONS

Anytime, Anywhere:
- Ford-front-line ready vehicles nationwide
- Anytime, Anywhere:
- Professional Helpdesk Operations - ars@ford.com
- Ability to list vehicles for sale on Ford's 24/7 website - Fordquic.com with win and Buy Now prices
- Hassle-free "Pick-up-to-Payment" to reduce the remarketing complexity
- High Conversion Rate

Visit www.remarketing.dealerconnection.com for all your Ford Remarking needs

For more information, call 888-377-8252 toll-free for ford and hassle-free event.

FORD VEHICLE REMARKETING

www.remarketing.dealerconnection.com

ANYTIME... ANYWHERE

Purchasing quality vehicles from Ford Sponsored Auctions has never been easier.
Buy VIN List — 361766 to purchase a large vehicle.
www.remarketing.dealerconnection.com
Buy Live — at traditional Ford sponsored auctions.
Buy Live — at Fordquic.com.
Buy Online — from the auctions using your desktop with www.remarketing.dealerconnection.com

Live. Online. When you’re ready to buy, we’re ready to sell.
www.remarketing.dealerconnection.com
<table>
<thead>
<tr>
<th>VIN POSITIONS 5, 6, 7</th>
<th>VIN CODE LINE, SERIES, BODY TYPE FOR GENERIC TRUCK, BUS, MPV</th>
</tr>
</thead>
<tbody>
<tr>
<td>F5D</td>
<td>FORD</td>
</tr>
<tr>
<td>F5K</td>
<td></td>
</tr>
<tr>
<td>F6T</td>
<td></td>
</tr>
<tr>
<td>F7B</td>
<td></td>
</tr>
<tr>
<td>F8G</td>
<td></td>
</tr>
<tr>
<td>F9H</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>VIN POSITIONS 5, 6, 7</th>
<th>VIN CODE LINE SERIES BODY TYPE FOR PASSENGER CARS, MPVS, BUSES AND INCOMPLETE VEHICLES (IVS):</th>
</tr>
</thead>
<tbody>
<tr>
<td>W3E</td>
<td></td>
</tr>
<tr>
<td>W4D</td>
<td></td>
</tr>
<tr>
<td>W5G</td>
<td></td>
</tr>
<tr>
<td>W6P</td>
<td></td>
</tr>
<tr>
<td>W7D</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>VIN POSITION 8</th>
<th>ENGINE TYPE-DISPLACEMENT, CYLINDERS, FUEL TYPE, MANUFACTURER</th>
</tr>
</thead>
<tbody>
<tr>
<td>D</td>
<td></td>
</tr>
<tr>
<td>B</td>
<td></td>
</tr>
<tr>
<td>P</td>
<td></td>
</tr>
<tr>
<td>T</td>
<td></td>
</tr>
<tr>
<td>P</td>
<td></td>
</tr>
</tbody>
</table>

**Postal**

"DOHC" = Double Overhead Camshaft "FFV" = Flexible Fuel Vehicle

**Example:**

- **VIN Code Line:** F5D
- **Series:** FORD
- **Body Type:** FWD

**Example:**

- **VIN Position 8:** I-4
- **Engine Type:** I-4
- **Displacement:** 6.8L
- **Cylinders:** 6
- **Fuel Type:** Gasoline
- **Manufacturer:** Ford

**Note:**

- The VIN code lines are unique six-digit alphanumeric sequences used for vehicle identification.
- The VIN positions 5, 6, and 7 determine the line, series, and body type for trucks, buses, and MPVs.
- The VIN position 8 specifies the engine type, displacement, cylinders, fuel type, and manufacturer.

---

**Examples:**

- **Vehicle:** Ford F-350
  - **Engine:** 6.8L I-4
  - **Fuel Type:** Gasoline

- **Vehicle:** Ford F-550
  - **Engine:** 6.8L I-4
  - **Fuel Type:** Diesel

---

**Additional Information:**

- **Ford F-150:**
  - **Engine Options:**
    - 3.5L Ecoboost
    - 2.7L Ecoboost
    - 3.5L V-6
    - 5.0L V-8

- **Ford Expedition:**
  - **Body Type:** SUV
  - **Engine Options:**
    - 3.5L V-6
    - 3.7L V-6
    - 5.0L V-8

- **Ford Transit:**
  - **Body Type:** Van
  - **Engine Options:**
    - 3.5L V-6
    - 6.8L V-10